

DISTRIBUTOR NEWSLETTER Q2 2025



A channel partner exclusive – the brochure on the right features several curated applications and resources that were specifically requested by our distributor partners. Digital version only as we do make updates as needed.

1. Pump Seal Flush Methods, Type 8142/806

Good For

- Any pump within the Food & Beverage or Hygiene Processing Industries that has a seal flush requirement.
- Prevents leakage on sustainability and water conservation.
- Reducing Labor Hours.

Benefits

- Conserves water – 11,000 gallons/year
- Control, Safety & Precision protect pumps & packets
- Save Water, Save Space, Save Time

Design

- Isolation valve + needle valve + actuator valve
- 1/2" port standard (variants available)



4. EL/On/Off (Hygiene) Flow meter, Type 8008

Good For

- High Purity Water / Water for Injection (WFI) Skids
- On & non-conductive fluids
- Product changeover detection (Blending & CIP)

Benefits

- 100% Hygiene: straight measurement tube with no flow path obstructions
- Multi-media treatment: flow temp, media density, product changeover, ATP (Acoustic), Transmission Error
- Measures non-conductive fluids (High Purity Water, CIP)

Design

- Straight section of tube embedded Surface Acoustic Wave transmitters and receivers
- With or without high resolution display
- 3/8" to 2" size (inline or threaded options)



5. EL/On/Off Control Type - Pushdown, Types 2300, 2414, 2415

Good For


- Replacing short life cycle valves
- Precision Automation
- Standardizing across plant

Benefits

- Most preferred control top in Food & Beverage
- Compatible air meter 3/8 ports pressure and non-oil seal valves
- Zero air leakage = saves air and utility cost
- Zero external air release = no elastomer spring corrosion

Design

- 2x integrated solenoids vs. 1P positioning = no constant air leaking
- Internal air routing to reposition actuator void
- High psi stem compression protect seals = reduced wear & tear
- Multiple communication protocol options



6. Pipe & Plug Control Cabinets, Types 8014, 8015

Good For

- Centralized Automation Organizations
- OCMA
- Short lead times

Benefits

- Single Source/Support for all components (Burkert)
- Short Lead time = IN STOCK on Burkert Express

Design

- Burkert Designed Cabinet complete w/ Power supply, Filter & Valve Island
- Multiple port and/or inline Quick options




Burkert Solutions for Customer Pain Points

A CHEAT SHEET FOR THE
US DISTRIBUTION PARTNERS

We make ideas flow.



TRAINING OPPORTUNITIES

Bootcamp & Expert Product Training

Boot Camp May 20th-21st

- For your inside and outside sales team
- E-learning, Presentation/ discussions
- Hands-on and Group case studies

APPLICATIONS

- Batch control
- High Purity Water
- Temperature control
- Fermentation
- Clean Utilities
- Valve Automation



CUSTOMER PAIN POINTS

- Labor cost
- Air loss
- Water egress
- Washdown
- Control drift
- Sustainability



INDUSTRIES

- Food and Beverage
- Chemical
- Heating and Cooling
- Biopharma
- Water Monitoring and Treatment



SALES TOOLS

- My Burkert portal
- Website – Distributor Toolbox
- Product Finder/ Configurator
- Videos
- Marketing Literature
- Application brochures



Expert Product Training June 3rd – 4th

- For experienced fluidics sales and technicians
- Intensive training and hands-on activities
- Application and product troubleshooting and solutions

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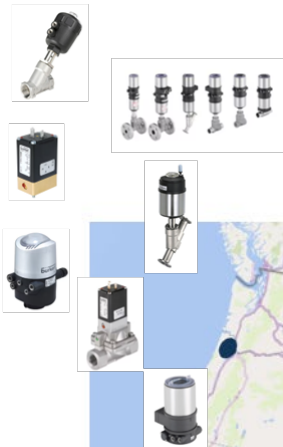
PRODUCTS & COLLABORATION
Top Products and Trade Fairs



Opportunities for Joint Promotion

- Interested in walking a show we are at – let us know & we can try to get a comped pass
- Want to bring by some customers? Love it!
- Looking to co-host an evening dinner or drinks?
- Participating in a show on your own? Let us know if we can help provide roll-ups, literature, promos, etc.

Top 11 Selling Product Types
2000
8802
0331
2100
0330
8681
6213
5282
8801
0127
8692



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PHARMA DIAPHRAGM VALVE PROJECT

Pharmaceutical Company during site upgrade, received a wrong valve from another supplier

- Supplier could not deliver replacement valve in time.

We asked Burkert for support. Burkert team worked directly with mechanical contractor to find a solution!

- Burkert responded with delivery, approval drawing a 2 weeks and delivery in 6 weeks.

With the fast response and delivery, they gave us the first phase. Contractor comments:

- Very Impressed with Burkert Response time and collaboration
- High Quality Drawing and Spec Sheets
- Timely Responses to changes and questions

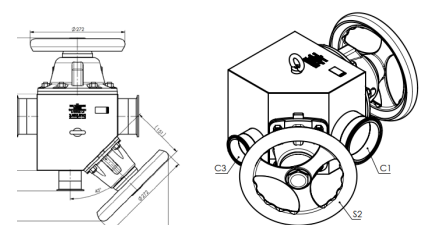
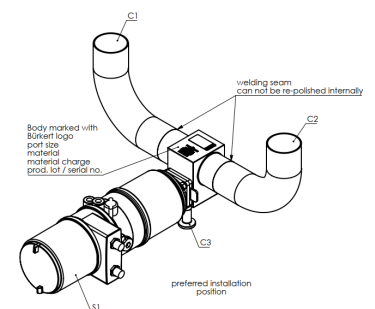
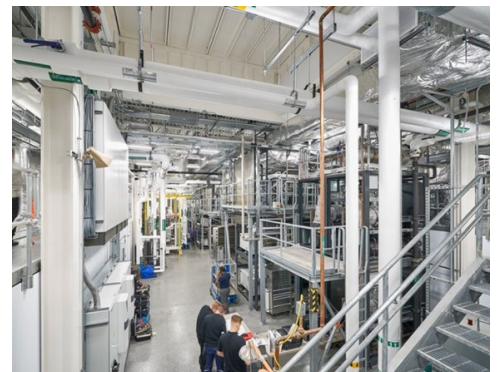
Invited Burkert to participate in next phase.

First order was \$11,000 of Burkert product: Type 8810 ([2103+8691](#)) and Type [2034](#)'s

Second order was \$85,000 of Burkert product.

- This project had 12 Type Diaphragm valves

Excellent coordination, timing, follow-up and delivery on the project!



HYGIENIC END USER SALES BENEFITS Process Valves for Utilities



REPEATABLE SUCCESS using BURKERT QDP!

- ✓ Profitable Product
- ✓ Applicable at almost every site
- ✓ High-volume usage across facility
- ✓ Very easy to specify and quote – See Short Form Catalog/QDP
- ✓ Low competitive pressure which increases your value as a resource to the customer
- ✓ A great fit for small sites and large sites
- ✓ Brings additional applications and touch points to small users who are difficult to justify long trips to visit



Heavy washdown areas mate with utilities legacy installations LOOK LIKE THIS

- Peeling paint
- Aluminum corrosion
- Challenging mating of utility piping to hygienic processes

NO EXISTING DIAGNOSTICS

- This system failed by not hitting setpoint and dumping a tank of product due to the steam shutoff valve corroding and leaking air. Took 4hrs to troubleshoot.





- Washdown rated
- No peeling paint or corrosion
- Diagnostics and feedback
- Reduced or similar cost to existing solutions, but with much more robust and intelligent devices

We make ideas flow.

1/2"	70	5.8	73	363		2006996		20063366		20063693
3/4"	70	12.7	73	363		20063370		20056993		20063694
1"	70	20.8	73	232		20063381		20063365		20056994
1 1/2"	90	46.2	73	232		20063380		20063372		20063375
2"	130	71.7	73	232		20063371		20063373		20063376
2 1/2"	130	109.8	81	218		20063676		20063374		20063698

Flow from above the seat (steam and other gases)

1/2"	70	5.9		232		20063369		
3/4"	70	13.87		232		20063701		
1"	70	21.96		232		20063702		
1 1/2"	90	46.34		232		20063379		
2"	90	63.58		232		20061939		
2 1/2"	90	98.26		232		20063703		

Valve System On/Off (2101 + 8691)

Size	Actuator [mm]	Min. pilot pressure [PSI]	Max. pressure [PSI]	Item no. ANSI Flange
Flow direction below the seat (gases and liquids)				
1/2"	70	70	362	20063377
3/4"	70	70	362	20063378



CORE PRODUCTS CATALOG Short Form Catalog

- Easy to look up part #s
- High volume / standard configurations highlighted
- System quickly generates stock level and lead time and pricing

bürkert
FLUID CONTROL SYSTEMS
CORE PRODUCTS CATALOG



QUICK DELIVERY PROGRAM



Products featured in this program are kept in-stock in practical quantities, and available to ship in 5 days or less. (Note: If a large order depletes our inventory, standard lead time will apply until we can restock.)



There is NO additional cost to order Burkert Quick Delivery Express Program items.



To ensure quick delivery, simply mark "Burkert Express" next to the item number on your order or PO, or mention to your inside sales representative.

Part numbers included in this program are highlighted for easy identification.

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FLUID CONTROL SYSTEMS



CONTROL PACKAGES FOR MANY VALVES Semi-Universal



Singular Control Platform & Rugged Elegance

- Roll-Ups available
- Images for Social Media & Website
- Printed Materials – Flyer
- Infographic
- Open for suggestions!! Got a case study or images we can share??

PROCESS CONTROL VALVES FOR HYGIENIC APPLICATIONS
THE RUNDOWN

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FLUID CONTROL SYSTEMS

- High IP rating & chemical resistant – ideal for wash-down areas
- Designed for hygienic applications
- Easy to maintain a clean aesthetic with no paint to peel
- Stainless steel offers high strength, low weight
- Small, lightweight piston actuator design
- Never wears out or blocks-up thanks to contactless and internal stroke position
- Uses less air than I-P positioners due to efficient actuator positioning
- Easy to install, can be fully automated, and configurable to existing process
- Best-in-class design features mean market-leading process availability
- 'Maintenance free' with up to 7 million cycles

SUSTAINABILITY FOCUSED HIGHLIGHTS

- Compressed Air costs ~8X that of Electricity
- Pancake style valves are designed to continuously leak air
- The control tops are semi-universal allowing for even gradual upgrades across multiple valve types
- The control performance and ability to program for better process results in the application
- The lifecycle is considerably longer as is total cost of ownership

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FLUID CONTROL SYSTEMS

RUGGED ELEGANCE
State of the Art Solutions for Superior Valve Control

- Advanced technology for accurate, reliable control
- Non-contact design eliminates need for adjustments
- Simple assembly, configuration and start-up
- Ultra-efficient air utilization for sustainable performance
- Configurations for all valve types

COMMON IN A MOST UNUSUAL WAY...
A single control platform for all valve types

- Advanced technology for accurate, reliable control
- Simple assembly, configuration and start-up
- Efficient, sustainable performance
- Cost effective
 - reduced spares inventory
 - simple, universal application
 - technical mastery by plant personnel
 - robust, non-contact design for long service life

Reduce Energy Costs with Bürkert Digital Valve Positioners

We make ideas flow.

SUPER- FICIAL INTELLIGENCE



SIDE CONTROL SOLUTIONS Digital Transformation

POSITION & PROCESS CONTROLLERS

TYPES 8791, 8792 & 8793

With Bürkert SideControl, thanks to modern interface technologies such as IO-Link, ASi, Ethernet/IP, Profibus, Profinet and much more, even control valves that are outdated in terms of control technology are now arriving in the digital millennium!



SideControl
Type 8791

Your entry ticket to
the IO-Link world.



SideControl
Type 8792

With display solution at the
installation site.



SideControl
Type 8793

With automatic PID parameter
optimization X.Tune.



No intervention in the existing application!

Despite the modernization measure, your control valve remains the same and the actual fluidic process remains completely unaffected.



IO-Link Port Class A & B

Whether Port Class A or Port Class B with additional power supply - our SideControl can do both!



Proven quality & technology

Proven for years, absolutely robust and, thanks to its compact design, a problem solver, especially in tight assembly situations.



Relaxed commissioning

The X.Tune function ensures absolutely smooth self-teaching of the SideControl.



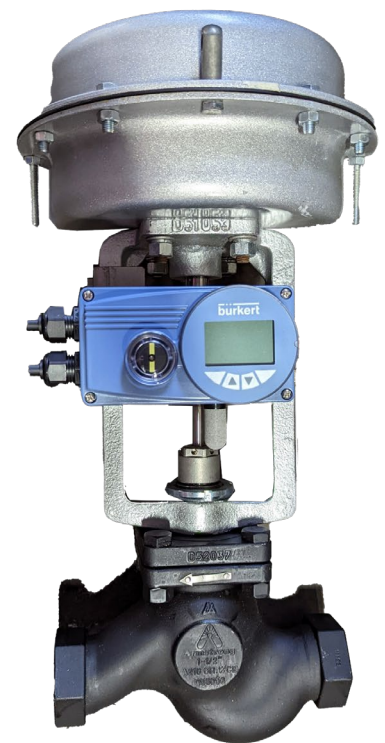
Easy assembly

Our comprehensive assembly instructions will accompany you step by step through the easy installation.

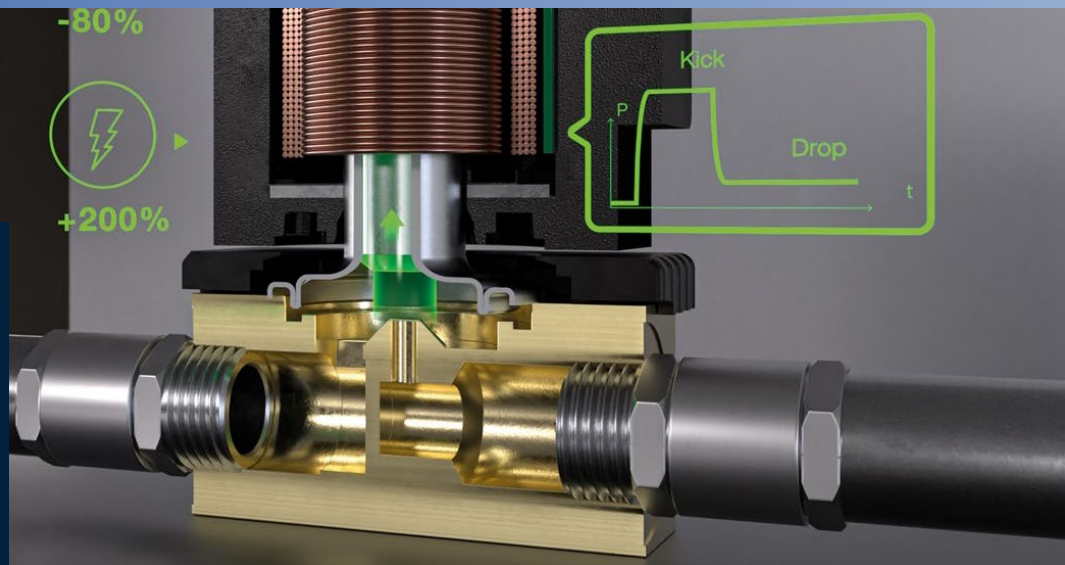


Manufacturer independent

100% flexible thanks to 100% compatibility with almost all common control valves on the market.

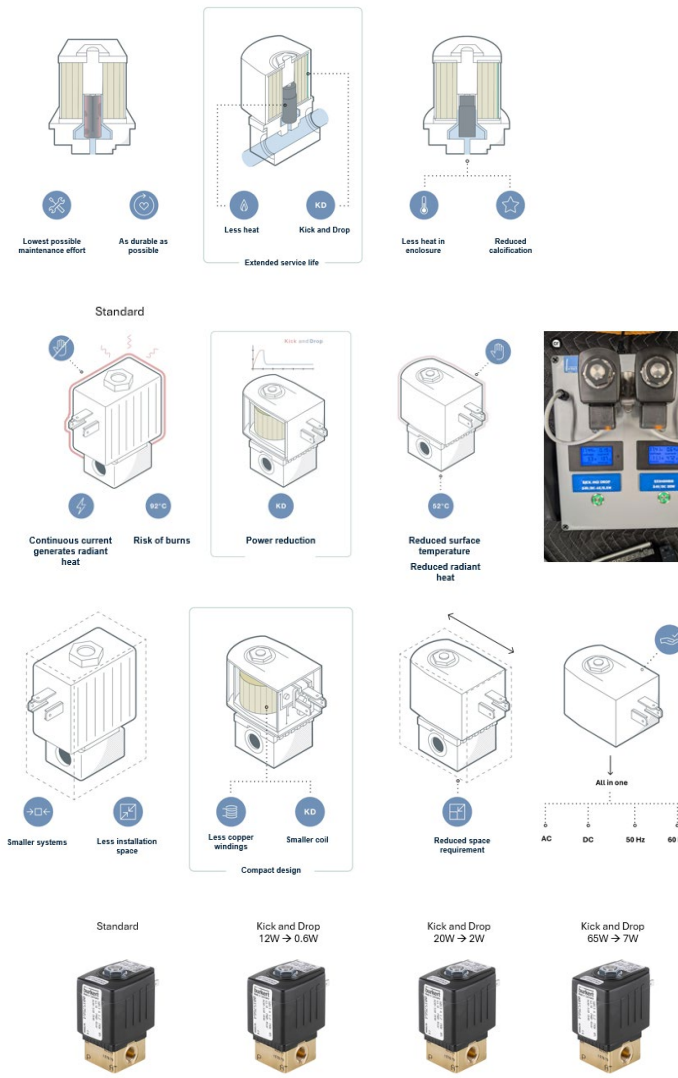


KICK AND DROP Solenoid Valve Technology



BENEFITS OF Kick and Drop TECHNOLOGY

- Less Maintenance due to less calcification
- Significantly less heat, reduced surface temp & more sustainable
- Less space and fewer part #s
- Increased Performance – Same size, but higher pressure



Nominal diameter: DN4 Connection: G 1/4 Coil: 24V/DC (8W) Pressure level: 1.5 bar	Nominal diameter: DN4 Connection: G 1/4 Coil: KD (0.6W) Pressure level: 2 bar	Nominal diameter: DN4 Connection: G 1/4 Coil: KD (2W) Pressure level: 4 bar	Nominal diameter: DN4 Connection: G 1/4 Coil: KD (7W) Pressure level: 8 bar
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Email feedback on what you would like to see included in upcoming issues to us at marketing-usa@burkert.com.